

# KEY INFORMATION DOCUMENT

## ETF CFD

### OBJECTIVE

This document contains key information regarding the relevant investment product. It is not a marketing material. Provision of this information is required by the law to help understand the nature of this investment product as well as the risk, costs, potential profits and losses related to it, and to help compare it with other products.

Product	Identification and contact details of the product creator	Information regarding the competent authority	Document date	Additional warning
Contract for Difference (CFD), based on the currency exchange rate, herein after referred to as the "product".	XTB Limited, Level 34, One Canada Square, Canary Wharf, E14 5AA, London, United Kingdom, hereinafter referred to as "XTB". Website: <a href="https://www.xtb.com/en">https://www.xtb.com/en</a> Call +44 203 695 3086 or email <a href="mailto:ukservice@xtb.co.uk">ukservice@xtb.co.uk</a> for more information.	Financial Conduct Authority, 25 The North Colonnade, London E14 5HS United Kingdom.	Document date: 1 December 2017. Last document revision date: 26/07 2018	You intend to buy a product that is complicated and may be difficult to understand.

### WHAT IS THIS PRODUCT?

#### TYPE

A derivative in the form of the contract for difference (CFD). The product uses a financial leverage mechanism. The product allows the client to speculate on the increases and decreases in the prices of ETF on international markets. The client may open a long position if they believe that the price of the underlying asset will increase or a short position, if the client believes that the price of the underlying asset will fall.

#### PRODUCT GOALS AND MEASURE TO ACCOMPLISH THEM

The purpose of the product is to enable the client to derive benefits from changes in the price of the underlying instrument without owning it. The rate of return on the product investment depends on the opening price and the closing price of the position. The product reflects the changes of prices of the underlying instruments it is based on. The profit and risk profiles for this product are symmetric. All trades have a maturity date of 365 days. In the cases specified in the Terms and Conditions of Service, XTB is entitled to terminate the product unilaterally.

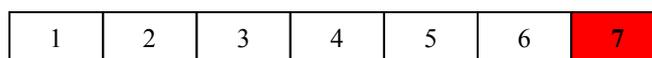
#### TARGET INDIVIDUAL INVESTOR

The product is not appropriate for every investor. The product is intended for an individual investor who invests actively and, concurrently, is aware of the investment risk. The investor has to familiarise themselves with the governing laws, participate in available trainings and acquaint themselves with the demonstration transaction system.

### WHAT ARE THE RISKS AND WHAT COULD I GET IN RETURN?

#### THE GENERAL RISK INDEX

The general risk index provides guidance regarding the risk level of this product in comparison to other products. It shows the probability of money loss on the product due to market changes or as a result of lack of possibility to pay the money out. The general risk index for the product is 7 and it is the maximum index. The risk factor provides for the assumption that the investor can hold the product even for a short period of time for speculation purposes. It is possible that the investor will not be able to realize the investment at a given time or will be forced to incur substantial additional costs to realize the investment at an earlier date. All trades will be realized after 365 days. The total loss of the investor can be all funds within the account. The product can be denominated in a currency other than the currency of the country of residence of the investor, therefore the return can be subject to additional changes, depending on the exchange rate fluctuations.



Lower risk



Higher risk

#### Possible loss of the invested capital

The investor can lose the entire investment capital understood as a margin for the open product item. A loss exceeding the initial margin as well as obligations exceeding the invested capital is not possible due to negative balance protection. The product does not include capital protection against market risk.

## Situation development scenario and assumptions made

In this part it is shown, what amounts of profits or loss can be generated by the investment within 1 year under different scenarios, assuming opening a position requiring a one-off margin of EUR 10,000 (the amount of investment). Presented scenarios illustrate how your investment could perform and they can be compared with the scenarios of other products. Presented results are an estimate of future performance based on evidence from the past and on volatility of the value of this investment and they are not a precise indicator. The return will depend on how the market performs and how long you keep the investment. Stress scenario shows what you might get back in extreme market circumstances. However, the stress scenario does not take into account the situation, in which XTb is not able to pay out. The figures presented include all charges of the product itself, they do not take into account an individual tax situation of the investor, which may also affect how much you get back. Opening a long position means, that the investor believes that the price of the underlying asset will increase, and opening a short position means that the investor believes that the price of the underlying asset will fall. For instance, if there is a result 8% and EUR 800 for a certain investment it means that, having invested EUR 10,000, the terminal value of the investment will amount to EUR 10,800, i.e. the profit of EUR 800. In turn, when it comes to -8% and EUR -800, having invested EUR 10,000, the terminal value of the investment will amount to 9,200 EUR, generating a loss equal to EUR 800. [\[LINK\]](#)

## Examples of scenarios for 5 ETF CFD for long positions during a period of 1 year:

Scenario	VXX.US	URA.US	XIV.US	GDXJ.US	ECH.US
<b>Favourable</b>	75.1% EUR 17,511	550% EUR 55,016	691% EUR 69,061	129% EUR 12,947	328% EUR 32,782
<b>Moderate</b>	53.8% EUR 15,384	14% EUR 1,354	283% EUR 28,264	-89% EUR -8,946	159% EUR 15,915
<b>Unfavourable</b>	-100% EUR -10,000	-100% EUR -10,000	53% EUR 5,255	-100% EUR -10,000	18% EUR 1,801
<b>Stress</b>	-100% EUR -10,000				

## Information regarding conditions of return for individual investors or determined upper limits of profit for the investors

Termination of the product investment does not entail any extraordinary costs. The product has no upper brackets in terms of profit for the investor.

## Statement that the tax regulations of the host member state of the individual investor can affect the actually paid-out profit

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## WHAT HAPPENS IF XTb IS UNABLE TO PAY OUT?

The investor can incur a financial loss related to XTb's failure to perform an obligation. In the event of XTb's insolvency, investors are entitled to claim compensation from the Financial Services Compensation Scheme ("FSCS"). The Financial Services Compensation Scheme (FSCS) is the UK's compensation fund of last resort for customers of authorised financial services firms. The FSCS was formed to provide extra protection to clients who may have incurred financial loss when FCA regulated firms are unable, or likely to be unable, to pay claims against them relating to business activity including deposits. The FSCS covers business conducted by firms authorised by the FCA. XTb clients would fall under the 'investments' claim category, whereby any funds deposited with XTb would be protected up to the value of £50,000 per person, in the event of XTb becoming insolvent. Were such an event to occur, to make a claim to the FSCS, investors would need to contact the FSCS directly at <http://www.fscs.org.uk/contact-us/>.

## WHAT ARE THE COSTS?

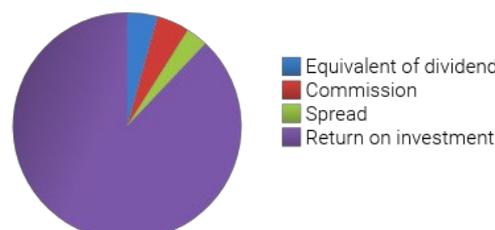
### One-off costs

Spread	The difference between the bid and the ask price at the time of the conclusion of the transaction. The cost can be different depending on market conditions.
Commission	The fee to be charged at the opening and closing of the transaction.
Equivalent of dividend	The fee related with the payment of the equivalent of dividend for selected ETF CFD instruments.

### Recurring costs

Swap Point Rates	The fee related to the financing of the position, which is charged at the moment of holding a position for another day.
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The illustration presents the impact of costs on the cumulative effect on return of the investment. The illustration is for reference only, costs suitable for a given Financial Instruments are described in the relevant table on the XTb's [website](#)<sup>1</sup> and exact values are presented in cost tables.



<sup>1</sup> A link to the website: <https://www.xtb.com/en/trading-services/account-information/legal-information>.

## EXAMPLE<sup>2</sup>

The Client opens a long position having a denomination of 1000 lots on GDJX.US. At the time of the opening a transaction, the market price for the instrument is equal to 30.53/30.56, and the commission charged for the transaction by broker amounts to 0,08% (min. USD 8). A one-day cost of financing the position (swap point rates) is equal to -0,92043%/-4,07957% per year for short and long positions respectively.

Cost type	Nominal value	Percentage
<b>Spread</b>	<b><math>(30.56-30.53) * 1000 = \text{USD } 30</math></b>	<b>0.0983% of nominal value</b>
<b>Commission for opening a position</b>	<b>USD 24.45</b>	<b>0.08% of nominal value</b>
<b>Commission for closing a position</b>	<b>USD 24.45</b>	<b>0.08% of nominal value</b>
<b>Swap Point Rates for a long position</b>	<b><math>30.56 * 1000 * (-4.07957\%) = \text{USD } -1\,246.72</math> (Client's cost)</b>	<b>4.07957% of nominal value</b>

## HOW LONG SHOULD I HOLD THE PRODUCT AND CAN I TAKE MONEY OUT EARLIER?

The investor can terminate the investment in the product at any time. Such a decision is not related to any extraordinary costs, other than standard item closure costs.

### Time limit for withdrawal from the contract

The investor can withdraw from the product transaction submitting a declaration on withdrawal if the product transaction was concluded at an erroneous price and XTB confirms the error on the basis of prices of a specific number of reference Institutions. The detailed rules, including the date of withdrawal from a transaction concluded at an erroneous price and the method of determination of the erroneous price are specified in the Terms and Conditions of Service.

### Recommended holding period

The investor determines the term of product holding individually, however XTB is entitled to close an open position on index CFD without Client's consent after 365 days from the date of opening of the position.

### Disinvestments before maturity

The investor determines the term of product holding individually. The product has no specific holding time, and the closing a position does not entail any extraordinary fees or penalties, and it does not change the product risk profile. Closing a position is possible within the product trade hours.

### Consequences of cashing in before the end of the term or recommended holding period

The investor can terminate the investment at any time. Such a decision is not related to any extraordinary costs.

## HOW CAN I COMPLAIN?

The investor can submit a complaint to XTB regarding the products and services offered by XTB. Complaints regarding services provided by XTB can be lodged exclusively: (1) by post to Compliance Department XTB Limited, Level 34, One Canada Square, Canary Wharf, London, E14 5AA, United Kingdom, (2) by e-mail: [compliance@xtb.co.uk](mailto:compliance@xtb.co.uk), (3) by Live-chat: [www.xtb.co.uk](http://www.xtb.co.uk), (4) by telephone, calling: +44 (0) 203 695 3086, (5) by Fax: +44 (0) 203 394 1713. Detailed rules regarding review of complaints are specified in the Terms and Conditions of Service. Detailed information regarding the mode and principles of complaint lodging are available in the Complaint Lodging Instructions published on: "<https://www.xtb.com/en/trading-services/accountinformation/legal-information>".

## OTHER RELEVANT INFORMATION

All additional documents containing comprehensive information regarding the product, including detailed information regarding fees and product features, are presented on the website (including sub-pages): "<https://www.xtb.com/en/trading-services/account-information/market-specification>".

<sup>2</sup> Exact values of the Swap Point Rates, spreads, fees & commissions are available on the XTB's website.